Alternatives to Oak Barrel Maturation: Influence on Composition, Sensory Properties and Consumer Acceptance of Wine

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Table of Contents

Table of Co	ontentsii
List of Figu	resiv
List of Tab	esv
Abstract	vi
Declaration	viii
Acknowled	gementsix
Chapter 1:	Introduction1
1.1 OAK V	OLATILES3
1.2 Oak <i>a</i>	LTERNATIVES7
1.3 Cons	UMER RESEARCH8
1.4 Rese	A DOLL OD IDOZINEO
	ARCH OBJECTIVES10
Chapter 2:	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in
Chapter 2:	
	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in
2.1 State	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in winemaking
2.1 STATE	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in winemaking
2.1 STATE Chapter 3: 3.1 PART	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in winemaking
2.1 STATE Chapter 3: 3.1 PART	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in winemaking
2.1 STATE Chapter 3: 3.1 PART 3.2 MATER	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in winemaking
2.1 STATE Chapter 3: 3.1 PART 3.2 MATER 3.2.1	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in winemaking
2.1 STATE Chapter 3: 3.1 PART 3.2 MATER 3.2.1 3.2.2	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in winemaking
2.1 STATE Chapter 3: 3.1 PART 3.2 MATER 3.2.1 3.2.2 3.2.3 3.2.4	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in winemaking
2.1 STATE Chapter 3: 3.1 PART 3.2 MATER 3.2.1 3.2.2 3.2.3 3.2.4	Paper 1 - Consumers' knowledge of and attitudes toward the role of oak in winemaking

3.4 Cond	CLUSIONS	45
3.5 Futu	IRE WORK	45
3.6 PAR1	T 2: Paper 2 - Consumer acceptance, sensory properties and chemical compos	ition
	of Cabernet Sauvignon wines made using alternative oak maturation regimes	47
3.7 State	EMENT OF AUTHORSHIP	49
Chapter 4:	Consumers' emotional response to oak aromas	59
4.1 INTRO	DDUCTION	59
4.2 MATE	ERIALS AND METHODS	61
4.2.1	Consumer Survey	61
4.2.2	Data Analysis	62
4.3 Resul	ILTS AND DISCUSSION	62
Chapter 5:	Paper 3 - Preparation of isotopically labelled volatile wine phenols using microw	vave
	assisted deuterium exchange	69
5.1 State	EMENT OF AUTHORSHIP	70
Chapter 6:	Conclusions and future work	74
References	S	79

List of Figures

Figure 1. Schematic diagram of an oak-sided Stakvat26
Figure 2. Stainless steel, oak and plastic-sided Stakvats28
Figure 3. Flow diagram of the experimental design
Figure 4. Mean ratings of sensory attributes in Cabernet Sauvignon wines matured in different types o
Stakvat for 12 months39
Figure 5. PCA bi-plot of the mean sensory data obtained for Cabernet Sauvignon wines aged in
different types of Stakvat; PC1 versus PC241
Figure 6. Mean ratings of sensory attributes in Shiraz wines matured in different types of Stakvat for 12
months42
Figure 7. PCA bi-plot of the mean sensory data obtained for Shiraz wines aged in different types o
Stakvat; PC1 versus PC243
Figure 8. PCA bi-plot of mean consumer data obtained for emotional responses to oak aromas, PC1
versus PC267

List of Tables

Table 1. Cost of maturation
Table 2. Compounds derived from oak wood important to wine sensory characteristics
Table 3. Aroma, palate and mouth-feel attributes used for descriptive analysis of wines
Table 4. Reference standards used for formal sensory analysis of wines
Table 5. Chemical composition of Cabernet Sauvignon and Shiraz wines after maturation in different
types of Stakvat
Table 6. Concentrations of oak volatiles in Cabernet Sauvignon and Shiraz wines after 0, 6 and 12
months maturation in different types of Stakvat
Table 7. Difference test scores for Cabernet Sauvignon wines matured for 12 months in different types
of Stakvats against the control wine
Table 8. Terms used in an Italian consumer study to describe emotions elicited during wine
consumption
Table 9. Mean consumer liking and emotion scores for eight oak-derived aroma names 63
Table 10. Consumer hedonic cluster mean ratings for wine liking, aroma liking and emotional response.
Table 11. Mean aroma liking and emotion ratings of consumer clusters segmented on aroma liking 66

Abstract

The aim of this research was to investigate the use of oak alternatives by the wine industry, and specifically, to explore their influence on the composition, sensory properties, and consumer acceptability of wine. A detailed online consumer questionnaire was administered nationally to wine consumers to explore their knowledge of and attitudes towards the use of oak during winemaking. Within the sample population surveyed (n=1015), four distinct consumer segments were identified, each with significantly different attitudes towards the use of oak alternatives for wine maturation. A segment of more knowledgeable consumers, who appreciate and value traditional barrel maturation, held slightly negative views of wines produced with oak alternatives. However, a second cluster comprising less knowledgeable consumers were accepting of the use of oak alternatives, provided wine quality was not affected. The results from this study have advanced our understanding of consumer attitudes towards innovative oak technologies and provide justification for the use of oak alternatives by winemakers, who can now tailor their wines to better meet the expectations of specific segments of their target market.

A maturation trial was subsequently established to examine the effect of different storage vessels on wine composition and sensory properties. The specific objective of the trial was to compare vessels comprising three different panel types, i.e. stainless steel, plastic and oak wood panels, and the potential for each to produce wines of comparable composition and quality to those aged traditionally in barrels. The outcomes of the 12 month trial demonstrated that the different storage vessels each imparted oak characters to wine and therefore afford winemakers an alternative method for the oak maturation of wine. In a second maturation trial, traditional and alternative oak maturation regimes were employed to age Cabernet Sauvignon wines and the effect of each treatment on the composition, sensory properties and consumer acceptance of wine investigated. Acceptability scores from 116 consumers revealed no significant differences in consumers' overall liking of each wine, but

segmentation based on individual liking scores identified three distinct clusters comprising consumers with significantly different wine preferences. Multivariate data analysis revealed the sensory attributes driving wine preference for each consumer segment. These results further justify wine producers' use of alternative oak maturation regimes to reduce production costs and achieve wine styles that appeal to different segments of the consumer market.

To gain a holistic view of consumer preferences for oak attributes in wine, a third consumer study was undertaken to investigate the effect of key oak aromas on consumer emotions. Consumers (n=116) were asked to rate their liking of eight oak-derived aromas and to then consider how different oak aromas make them feel. Consumers scored each aroma favourably, but spice and chocolate were liked most, and smoky and coconut aromas were liked least. Segmentation of consumer liking scores revealed three segments which differed in their liking of and emotional response to different oak aromas, but differences were subtle. This study showed oak aromas generally elicited positive emotions, but broader classes of aromas, e.g. oak derived aromas versus fruit aromas (e.g. citrus, berry or tropical fruit), may elicit stronger emotional responses than individual oak aromas.

An additional study reporting the convenient, low-cost preparation of isotopically labelled volatile wine phenols, using microwave-assisted deuterium exchange, was also conducted. The development of a method that incorporates deuterium atoms on the aromatic ring offers significant benefits for quantitative GC-MS analysis by stable isotope dilution analysis, i.e. improved accuracy and reproducibility, and this study complemented the aforementioned consumer research.

Declaration

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